

125-45<sup>th</sup> Place North, Birmingham, Alabama 35222

Toll Free 1-800-227-4934 Phone 205-326-2800 Fax 205-326-2808

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May 6, 2024

To Whom It May Concern:

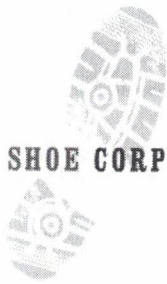
### **Executive Summary**

Shoe Corporation of Birmingham, Inc. (d/b/a Shoe Corp) was established in 1972. We are a 3<sup>rd</sup> generation family owned Footwear Business located in Birmingham, Alabama. Our address is 125 45<sup>th</sup> Place North, Birmingham, Alabama 35222. Our phone number is 205-326-2800; Fax 205-326-2080; and toll free 1-800-227-4963. Shoe Corp is co-owned by J. Wesley Calhoun, President, and Michelle C. Finney, Vice President.

Our FEIN #63-0635690 and is listed as a manufacturer / distributor of prison footwear with a NAICS #80000.

We have 9 employees with over 150+ combined years of footwear experience. Our manufacturing is located in Main Land China. We specialize in footwear for Jails / Prisons / Hospitals / Institutions in North America.

We have an import office in China. The head of this office has been with Shoe Corp for over 30 + years, with his knowledgeable staff controlling our manufacturing standards and insures our demanding quality. In 2022 we imported over 230+ containers from China to North America. Currently, we have over 140+ dealers in the United States and in Canada.

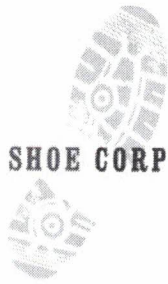


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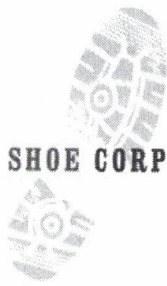
- We have added to our warehouse and now have over 44,000 sq. ft. of warehousing of **only** footwear.
- We have increased our in house inventory value commitment to **over \$4,000,000.00** + of stocking inventory.
- We strive to process and ship your in-stock orders within **24 hours** of receiving your Purchase Orders.
- **New inventory ordering software** helps us to forecast and maintain inventory levels better than before.
- Our team members are **committed to take care of your needs** of you and your customers.
- Our phones ring **directly into our sales office** and not to an operator in our building.
- We import into: **United States; Canada.**



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- Shoe Corp supplies both to **State DOCs** and to **Prison Industries**.
- Some of the DOC's and Prison Industries' we directly supply:  
Alabama; Tennessee; Illinois; West Virginia; New York City;  
Kansas; Texas; Mississippi; Louisiana; Arkansas; Missouri; Ohio;  
Kentucky; Indiana; South Carolina; Iowa; Oklahoma; South  
Dakota; Nebraska; Florida; Wisconsin; Delaware; Rhode Island;  
and many Counties and City - Jail / Prison operations.
- We drop ship footwear for our **140+** distributors in USA and  
Canada.
- We have a very large financial capability where **we do not use**  
outside funding to finance our operations. We maintain **35 – 47**  
containers on “order cycle” at all times.
- Our boots, **#N193, #N194** have **sold over 1,000,000 + pairs** in  
North America since 2010 boot enhancements.
- Shoe Corp supplies 20 + **prison commissary companies**, which,  
some are regional and others are nationwide.



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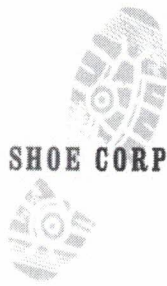
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Shoe Corp is the current supplier of the State of Indiana. In the last four years, we have shipped \$1,152,566.20 value of DOC inmate supplies. Going back to January 1, 2010, Shoe Corp has supplied your State \$4,674,893.00 in footwear products. As listed above, you can see Shoe Corp is a major supplies of inmate footwear in North America. Our largest contract to date is with the State of Texas, with a current value of \$5,000,000.00+ over the life of this contract.

Shoe Corp has an account with your Secretary of State of #2002-411-0074. Our Indiana ID is #0000064401.

The current contact for Indiana is Mr. Stan Adams. He has a good relationship with all of the contacts in Indiana for the last 4 years. His email address is [sadams@shoecorp.com](mailto:sadams@shoecorp.com) and phone number of 205-326-2800. He receives orders by phone, fax, email, and by mail. He is here to take care of Indiana's needs.





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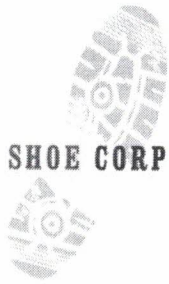
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Shoe Corp does not have a formal disaster plan. Being small, we are more flexible than a large company. Local disasters will be handled in the appropriate actions. Fire; Tornados; extended power outage would be our local major concerns. We have access to other warehouses locally, for building damages and fire. Containers from china will be expedited and many are already in the cycle. We have backup generators for our office systems and emergency lighting to pull orders as long as commercial delivery is available.

We do follow storms in our supply areas. We have assisted our contract holders when storms have caused devastation to their facilities. Shoe Corp will continue to be vigilant by assisting with any future emergency needs. We have done this in Ohio; Illinois; Louisiana; Alabama; and Texas. Shoe Corp has also worked with other suppliers by shipping needed products to keep the Prisons / Jails operational.

I have included three (3) performance verifications for a bid we recently turned in.



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All of our information for any Account is first entered into our Quick-book systems. No credit cards. P-cards, checking accounts (eft) are stored in this system. All of this data is stored in a separate manual system.

This is a summary of our operations of Shoe Corp. We are honored and pleased we have supplied your organization for the last 14+ years of timely and dependable service during this time.

As always, we are eager to have your suggestions for improvements of our products and our service to your organization.

Sincerely,

J. Wesley Calhoun  
President

# EV00000415 Exhibit 5



**OKLAHOMA**  
Office of Management  
& Enterprise Services

## Past Performance Verification

**Supplier is to have this filled out by 3 separate government contract clients and returned with their response to the solicitation. Failure to submit this for 3 clients will result in your response not being considered.**

Name: Brian Wilson Date: Apr 3, 2024  
(Name and title)  
Phone: (615)741-1817 Fax: (615)253-4865  
Subject: Past Performance Survey of: Shoe Corp of Birmingham  
Vendor requesting verification

As a part of the evaluation process, past performance information is requested to be provided. The information will be used to assist in the selection of vendors for awards. Rate each of the criteria on a scale of 1 to 5. Please rate each of the criteria to the best of your knowledge. If you do not have sufficient knowledge of past performance in a particular area, leave it blank.

Exceptional (5)	Best-in-class performance. Performance met all contract requirements and exceeded several to the customer's benefit. No issues were encountered.
Very Good (4)	Performance met all contract requirements and exceeded some to the customer's benefit. There were a few minor issues, which were negligible.
Satisfactory (3)	Performance met contract requirements. There were some minor issues, and corrective actions taken by the contractor were acceptable.
Marginal (2)	Performance did not meet the contractual requirements. There were issues, some of a serious nature, for which corrective action was only somewhat effective.
Unsatisfactory (1)	Performance did not meet contractual requirements. There were serious issues and the contractor's corrective actions were ineffective.

Organization Name:	TRICOR	Dollar Amount:	\$ N/A
Contract Name:	4000397		
Duration of Contract (Date/Year – Date/Year):	8/1/2022 - 7/31/2027		



NO	CRITERIA	Rated	
1	Rate the Quality of customer service	4	
2	Rate the Professionalism of the employees including prompt response to inquiries	4	
3	Rate their Ability to complete deliveries on time or early	4	
4	Rate the Quality of products	4	
5	Rate their Ability to manage (includes responses and prompt payment to their merchants and subcontractors)	4	
6	Rate their Ability to follow the customer's delivery requirements.	4	
7	Rate the Supplier's geographic coverage ability to deliver to all of your locations.	4	
8	Rate the value-added services provided.	3	
9	Rate your overall satisfaction during the contract period.	4	
10	Rate the performance of the Supplier's products as compared to that of its competitors.	4	
11	Rate the Supplier's ordering procedures.	3	
12	Rate the timeliness of tool delivery	4	
13	Rate responsiveness of authorized dealers servicing this line of tools .if used.	N/A	

### COMMENTS:

Please indicate here any special instances where the client went out of their way to help you in a situation, i.e. delivery, shipping, emergency response, special purchase.

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Brian.Wilson@tn.gov

Email of Evaluator

  
 Brian Wilson (Apr 3, 2024 05:42 CDT)

Signature of Evaluator



## EV00000415 Exhibit 5



**OKLAHOMA**  
Office of Management  
& Enterprise Services

**Past Performance  
Verification**

**Supplier is to have this filled out by 3 separate government contract clients and returned with their response to the solicitation. Failure to submit this for 3 clients will result in your response not being considered.**

Name: Kristine Kruger Vendor Manager Date: 04/02/2024  
(Name and title)

Phone: 317-982-6913 Fax: \_\_\_\_\_

Subject: Past Performance Survey of: SHOE CORPORATION OF BIRMINGHAM  
Vendor requesting verification

As a part of the evaluation process, past performance information is requested to be provided. The information will be used to assist in the selection of vendors for awards. Rate each of the criteria on a scale of 1 to 5. Please rate each of the criteria to the best of your knowledge. If you do not have sufficient knowledge of past performance in a particular area, leave it blank.

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Unsatisfactory (1)	Performance did not meet contractual requirements. There were serious issues and the contractor's corrective actions were ineffective.

Organization Name:	State of Indiana		
Contract Name:	38098 SHOE CORPORATION OF BIRMINGHAM	Dollar Amount:	\$ 289.7K
Duration of Contract (Date/Year – Date/Year):	12/31/2019-12/30/2024		

NO	CRITERIA	Rated	
1	Rate the Quality of customer service	5	
2	Rate the Professionalism of the employees including prompt response to inquiries	5	
3	Rate their Ability to complete deliveries on time or early	5	
4	Rate the Quality of products	4	
5	Rate their Ability to manage (includes responses and prompt payment to their merchants and subcontractors)	3	
6	Rate their Ability to follow the customer's delivery requirements.	5	
7	Rate the Supplier's geographic coverage ability to deliver to all of your locations.	5	
8	Rate the value-added services provided.	5	
9	Rate your overall satisfaction during the contract period.	5	
10	Rate the performance of the Supplier's products as compared to that of its competitors.	5	
11	Rate the Supplier's ordering procedures.	5	
12	Rate the timeliness of tool delivery	5	
13	Rate responsiveness of authorized dealers servicing this line of tools .if used.	5	

**COMMENTS:**

Please indicate here any special instances where the client went out of their way to help you in a situation, i.e. delivery, shipping, emergency response, special purchase.

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I have not heard of any current complaints about this vendor. DOCs are happy with their performance.

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Krkruger@idoa.in.gov  
Email of Evaluator

*Kristine Kruger*  
Signature of Evaluator



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**OKLAHOMA**  
Office of Management  
& Enterprise Services

## Past Performance Verification

**Supplier is to have this filled out by 3 separate government contract clients and returned with their response to the solicitation. Failure to submit this for 3 clients will result in your response not being considered.**

Date: 3/29/24

Name: Treva Bundy - Business Manager III JHCC/LARC  
(Name and title)

Phone: 405-698-5517 Fax: 405-698-5729

Subject: Past Performance Survey of: Shoe Corporation  
Vendor requesting verification

As a part of the evaluation process, past performance information is requested to be provided. The information will be used to assist in the selection of vendors for awards. Rate each of the criteria on a scale of 1 to 5. Please rate each of the criteria to the best of your knowledge. If you do not have sufficient knowledge of past performance in a particular area, leave it blank.

Exceptional (5)	Best-in-class performance. Performance met all contract requirements and exceeded several to the customer's benefit. No issues were encountered.
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Organization Name:	LARC/JHCC Oklahoma Department of Corrections	
Contract Name:	Shoe Corp	Dollar Amount: \$ @ \$74,000 per
Duration of Contract (Date/Year – Date/Year):	Yearly Since 2016	year

NO	CRITERIA	Rated	
1	Rate the Quality of customer service	5	
2	Rate the Professionalism of the employees including prompt response to inquiries	5	
3	Rate their Ability to complete deliveries on time or early	5	
4	Rate the Quality of products	4	
5	Rate their Ability to manage (includes responses and prompt payment to their merchants and subcontractors)	5	
6	Rate their Ability to follow the customer's delivery requirements.	5	
7	Rate the Supplier's geographic coverage ability to deliver to all of your locations.	5	
8	Rate the value-added services provided.	5	
9	Rate your overall satisfaction during the contract period.	5	
10	Rate the performance of the Supplier's products as compared to that of its competitors.	5	
11	Rate the Supplier's ordering procedures.	5	
12	Rate the timeliness of tool delivery	5	
13	Rate responsiveness of authorized dealers servicing this line of tools .if used.	5	

### COMMENTS:

Please indicate here any special instances where the client went out of their way to help you in a situation, i.e. delivery, shipping, emergency response, special purchase.

Stan has always helped us with any issues that have arised with any orders. Only orders of shoes that have been back ordered lately are larger sizes that are not on the contract

Vendor keeps us up-to-date on orders and provides shipping informaiton on for each box shipped. This vendor ships quickly.

treva.bundy@doc.ok.gov  
Email of Evaluator

*Treva Bundy*  
Signature of Evaluator