



# STATE OF INDIANA

## DEPARTMENT OF ADMINISTRATION Commissioner's Office

**Eric J. Holcomb, Governor**

Indiana Government Center South  
402 West Washington Street, Room W462  
Indianapolis, IN 46204

### Award Recommendation Letter

Date: July 5<sup>th</sup>, 2024

To: L. Erin Kellam, Deputy Commissioner  
Indiana Department of Administration

From: Krista Tate, Vendor Manager  
Indiana Department of Administration

Subject: Recommendation of Selection for Negotiated Bid ASA-25-78845  
Footwear

Based on its evaluation of responses to Negotiated Bid ASA-25-78845, SHOE CORPORATION OF BIRMINGHAM INC. is recommended for award to provide Footwear for the State of Indiana. Terms of this recommendation are outlined in this letter

The term of the contract shall be for a period of four (4) years from the date of contract execution. There may be two (2) one-year renewals for a total of six (6) years at the State's option.

The State received bids from two (2) Respondents:

- SHOE CORPORATION OF BIRMINGHAM INC.
- Bob Barker Co INC

The solicitation was issued as a Negotiated Bid following for the purchase of the following items in Table 1:  
Table 1-Items

State Product Description	State UOM	State Number of Items Per UOM
Black, Men's Classic 7 oz. Canvas Slip-on, Style 6199, Cotton Canvas Upper w/Elastic Gore. Rubber Sole w/Cushioned Insole. Colorfast & Washable.	DZ	12 pairs

Black, Women's Classic 7 oz. Canvas Slip-on, Style 6199, Cotton Canvas Upper w/Elastic Gore. Rubber Sole w/Cushioned Insole. Colorfast & Washable	DZ	12 pairs
White, Mens, Canvas Slip-on, Gore: Cotton elastic w/over lock, woven cotton duck uppers w/double stitching, padded cuffs & full cushion insoles w/arch support, heavy duty nonskid vulcanized rubber soles, reinforced stress pts., no second/irregular	DZ	12 pairs
Canvas Heavy Duty Shoe (11oz) - Slip-on Womens Whole Sizes 5 - 14	DZ	12 pairs
Black, Men's Athletic Leather, Velcro Closure, Leather Uppers, Ventilated Toe & Side Panels, Padded Tongue, EVA Cushion Crepe Mid-Sole, No metal or plastic eyelets, Heavy duty athletic laces	DZ	12 pairs
M or W, Black, Women's Athletic Leather w/Velcro Closure, Low Cut, Genuine Leather Uppers, Padded Collar & Tongue, Cushioned Insole, Durable Rubber Out-Sole	DZ	12 pairs
M or EEEE, Black, Men's Athletic Leather Tie, Leather Uppers, Ventilated Toe & Side Panels, Padded Tongue, EVA Cushion Crepe Mid-	DZ	12 pairs

Sole, No metal or plastic eyelets, Heavy duty athletic laces		
Black, Womens Athletic Leather Tie, Genuine Leather Uppers, Ventilated Toe & Side Panels, Padded Collar & Tongue, EVA Cushion Crepe Mid-Sole, Non-Marking Out-Sole, No metal or plastic eyelets, Heavy duty athletic laces	DZ	12 pairs
Black, Medium Width, Mens Nylon Jogger, Lace-Up, Nylon Mesh Upper w/Suede Leather Trim, Padded Collar & Tongue, White Crepe Rubb	DZ	12 pairs
Nylon Jogger Shoe - Velcro Closure Womens Whole Sizes 5-14	DZ	12 pairs
Black, Medium Width, Mens Nylon Jogger, Velcro Closure, Nylon Mesh Upper w/Suede Leather Trim, Padded Collar & Tongue, White Crepe Rubber or PVC Sole w/Athletic Wedge, Full Cushioned Insole w/Wing Arch	DZ	12 pairs
Black, Women's Nylon Jogger, Lace-Up, Nylon Upper w/Suede Leather Trim, Foam Padded Collar & Tongue, White Crepe Rubber or PVC Sole, Athletic Wedge,	DZ	12 pairs
Orange, Unisex, Shower, 1-piece, Soft PVC, No Half Sz	DZ	12 pairs

Reg, Black, Male, Work, Full grain leather upper, Seamless toe, Cotton vamp lining, Cambrelle quarter lining, Padded inside collar, Cushioned insole, Non-skid outsole, Goodyear welt with upper stitched to midsole, V notched heel	DZ	12 pairs
Black, Female, Work, Full grain leather upper, Seamless toe, Cotton vamp lining, Cambrelle quarter lining, Padded inside collar, Cushioned insole, Non-skid	DZ	12 pairs
Black, Medium Width, Mens leather tennis shoes, Velcro closure, clear sole	DZ	12 pairs
Black, Medium Width, Womens leather tennis shoes, velcro closure, clear sole	DZ	12 pairs
M or W Unifoot Sandal, slip resistant, vinyl	DZ	12 pairs

#### Bid Summary

The bids were evaluated according to the criteria established in the bid documents and their adherence to requirements.

#### Award Summary

The Stat awarded to the overall lowest bidder meeting all specification requirements. The evaluation details are listed in Table 2 below.

Table 2-Total Bid Amount

Bidder	Total Bid Amount	Met all Specifications
SHOE CORP	\$2,598.48	Yes
BOB BARKER	\$3,003.24	No

The Respondents did not claim any preferences. The evaluation amounts after preferences were unchanged and are detailed in Table 3 below.

Table 3-Evaluation Amount<sup>1</sup>

Bidder	Total Bid Amount	Preference	Evaluation Bid Amount
SHOE CORP	\$2,598.48	None	\$2,598.48
BOB BARKER	\$3,003.24	None	\$3,003.24

Based on the savings to the State of more than seven percent (7.02%), Shoe Corporation of Alabama is the recommended Bidder.

During the course of evaluation, the State scrutinized the bids to determine the viability of the proposed business solution to meet the needs of the State. The Indiana Department of Administration evaluated the bids based on the stipulated criteria outlined in the bid documents.

Pending successful negotiations, there will be a contract with the terms being a period of four (4) years from the date of contract execution with two (2) one-year renewals for a total of six (6) years at the State's option.

Krista Tate

---

Krista Tate  
Vendor Management

---

<sup>1</sup> Indiana Code 5-22-15-21 subsection c provides the state may make a purchase with the lower cost Bidder even if the other Bidder is eligible and claims the U.S. Manufactured preference.

